



Government of India
Ministry of Communications & IT
National Institute of Communication Finance
Ghitorni, New Delhi-110047

No: 1-9/DG/ WS on RM/2016/NICF

Dated: 26.08.2016

To,

All Heads of Pr. CCA/ CCA Circles. *IBBNL*
All Sr. DDGs/DDGs of DoT HQ.

Sub: National Workshop on "Revenue Management & USOF".

The above mentioned national workshop on "Revenue Management & USOF" is scheduled to be conducted as per the particulars given below:

Course No. : 02081617

Duration : 3 days

Period : 09/11/2016 to 11/11/2016

Venue : Port Blair, Andaman.

Course Description:

The national workshop intends to familiarize the participants with the issues of Telecom Revenue Management & USOF-covering the areas of telecom licensing, AGR concepts, verification of deductions, legal financial issues involved in LF assessment, Spectrum usage charges assessment, USOF schemes overview, NOFN, capitalization issues, Bharat Net last mile connectivity issues and CCA's role. USOF schemes social impact and related issues of concern for DoT/CsCA.

Learning Objectives:

1. Overview of LF and concept of AGR.
2. Deduction verification.
3. Compilation of AGR (both LF & Spectrum).
4. Legal Financial issues involved in AGR litigations.
5. SUC assessment: evolving a common approach.
6. Handling of SUC representations: Streamlining the procedure.
7. Recovery of pending LF/SUC dues from the TSPs.
8. Standardisation of deductions and verification in AGR assessment.
9. Audit issues in Revenue Management & Special audit of TSPs.
10. Decentralisation of Assessment of major telecom operators.
11. USOF-NOFN/Bharat Net capitalization resolution.
12. USOF schemes and social impact analysis.
13. Last mile connectivity in Bharat Net and role of CsCA in USOF management.
14. USOF schemes, field visits.
15. Issues of CsCA in Revenue Management & USOF.

Approved

Target Population:

Gr. 'A' JAG rank & above officers of DoT HQ, CCA offices & BBNL HQ.

Last date of receipt of nominations : 26/10/2016
Course Director : Sh. Ajay Kumar
Jt. Course Director : Ms. Aprajita Sharrma
Contact phone numbers : 011-26502582 (O), 9013139687 (M)
Contact email id : nicfghitorni@gmail.com
Course Coordinator : Sh. S. C. Kapoor
011-26501340 (O), 9868135512 (M)
Course Co-coordinator : Sh. R. Krishna Kumar
9412220133 (M)

1. Head of Pr. CCA/CCA Circle/BBNL may kindly nominate suitable officers from their office.
2. The contact telephone numbers of the officers nominated must be mentioned in the nomination form to enable this office to contact the officer directly to convey information on last minute change of scheduled course, if any.
3. The stay would be as per entitlement.
4. All related correspondence may be sent to the course coordinator at the following address:

**Sh. S. C. Kapoor, Sr. Accounts Officer,
O/o DG, NICF,
Mehrauli-Gurgaon Road, Ghitorni,
New Delhi-110047.**

5. For inquiries related workshop etc., Shri S. C. Kapoor, Sr. AO, of this office may be contacted.
6. Nominations should be sent through respective controlling officers to this office.

**(Aprajita Sharrma)
Director**

Copy to:

- PPS to Secretary (T), Sanchar Bhawan, New Delhi.
- PPS to Member (Finance)/Member(S)/Member (T), Telecom Commission, Sanchar Bhawan, New Delhi.
- PSO to Adviser (Finance) Telecom Commission, Sanchar Bhawan, New Delhi.
- PPS to AS (T), DoT HQ, New Delhi.
- Sr. PPS to Administrator (USOF), DoT HQ, New Delhi.
- Director (Trg. Fin.), DoT HQ, New Delhi.
- Sh. P. P. Saha, Under Secretary, DoT HQ, New Delhi.